

2018 Tim Wendelboe Transparency Report

Farm / co-operative	Producer	Country	Purchase history	Purchased from	Lot / variety	lb bought	Kg bought	TW SCA cup score	Price per lb green F.O.B. In USD	Total value in USD	Price paid to farmer or coop per lb in USD
Finca Tamana	Elias Roa	Colombia	Since 2012	Direct	Mitaca Castillo, caturra, colombia	4392	1992	86	5,00	21 958	4,00
					Mitaca SL28	370	168	89,5	8,00	2 963	7,00
					Cosecha Caturra & V.Colombia	14127	6408	86,5	5,00	70 636	4,00
					Cosecha SL28 / Bourbon	1482	672	88	8,00	11 852	7,00
Caballero	Moises Herrera & Marysabel Caballero	Honduras	Since 2009	Direct	Catuai	13801	6260	86,5	5,00	69 005	4,62
					Geisha	2249	1020	89,5	25,00	56 218	24,62
					Java	2116	960	87	8,00	16 932	7,62
					Batian	33	15	91	25,00	827	24,62
					Pacamara	331	150	87	8,00	2 646	7,62
Nacimiento	Jobneel Caceres Dios	Honduras	Since 2008	Direct	Pacas lot 1	1389	630	85	5,00	6 945	4,24
					Bourbon & Pacas	7077	3210	87	6,00	42 461	5,24
					SL28	198	90	90	10,00	1 984	9,24
Los Pirineos	Gilberto Baraona	El Salvador	Since 2010	Direct	Bourbon	4564	2070	88	5,00	22 818	5,00*
					Pacamara	1673	759	87	6,00	10 040	6,00*
Karogoto	Coop-smallholder farms	Kenya	Since 2010	Direct	AA	10516	4770	88	7,63	80 237	6,62****
Kiawamururu	Coop-smallholder farms	Kenya	Once in 2009	Direct	PB	2381	1080	89	4,25	10 119	3,18****
Kapsokisio	Coop-smallholder farms	Kenya	Since 2012	Direct	AA	3439	1560	87	5,55	19 088	4,54****
				Direct	PB	926	420	87	5,05	4 676	4,08****
Karinga	Coop-smallholder farms	Kenya	Once in 2014	Direct	AA	4630	2100	91	6,00	27 778	4,99****
Chorongi	Coop-smallholder farms	Kenya	Since 2014	Direct	AA	2116	960	88	5,08	10 752	4,08****
Hunkute	Coop-smallholder farms	Ethiopia	Since 2012	Importer Nordic Approach		5291	2400	86	3,30	17 461	1,20**
Boji		Ethiopia	2018	Importer Nordic Approach		3439	1560	87	3,50	12 037	1,86***
Gedeb Beriti		Ethiopia	2018	Importer Belco		3307	1500	87	4,20	13 889	4,20*
Mexico	Various producers	Mexico	2017	Exporter Cafeologo	Various producers	551	250	87,5	4,50	2 480	3,22

Total 90398 41004
USD 535 800
Average F.O.B price per lb (453g green coffee) USD 5,93
Percentage of transparent coffees in relation to the total volume of coffee 100%

Farmgate price
Footnotes:

- * Farmer is also miller and exporter hence all the FOB money goes to the farmer. Still milling and transport costs have to be paid.
- ** Farmers deliver freshly picked cherries to one of two Hunkute Washing Station. All farmers delivering cherries are members of the Hunkute Cooperative which is part of the Sidama Union. Hunkute pay 9 Birr per kg of cherries, which they sell for the same price to Sidama Union. When Sidama Union sell the coffee, all profits are shared with the cooperatives and their members, however documentation of this second payment is not shared with the importer. Therefore the price stated is based on the 1st payment only.
- *** Farmers deliver freshly picked cherries to the Boji Washing Station. The average price during the 2017/2018 harvest was 14 Birr per kg of cherries, paid to farmers on the day of delivery. The washing station pays a second premium after the coffee is sold, however documentation of this second payment is not shared with importers. Therefore the price stated is based on the 1st payment only.
- **** Price paid to cooperative society. By law the society can only charge the farmers maximum 20% of this for processing and drying costs + other administrative and logistical costs. Farmers are paid a first payment upon delivering coffee cherries, then a second payment when the coffee is sold. Normally they get the 2nd payment after all the coffees that were processed on the wetmill are sold. Not all the coffees are sold for the same price as price depends on quality and the market.